

# MIDDLE TENNESSEE PUBLIC PURCHASING ASSOCIATION



June, 2007



## CURRY'S CORNER:

Can you believe the month of June is already here and we are half way through the year 2007? It just goes to prove the old adage, "Time flies when you are having fun".

I would like to remind you of an expression that some of us may seldom hear. The expression is "Overprofessionalization" which is brought about by people who put the interests of their individual function ahead of the interests of the organization they support. Some symptoms are:

- Achieving the lowest price, while paying little attention to the concerns of using agencies
- Requiring excessive personnel to perform work (empire building)
- Lacking a willingness to accept any risk for the overall function
- Estimating cost with high-contingency factors so the individual function will appear effective
- Being reluctant to accept advice or help from others and trying to do everything themselves

As Purchasing professionals, we must recognize these symptoms as potential problems which will preclude success in accomplishing our organizations goals. I look forward to seeing you at our June 21, 2007 Meeting

*Curry*

Curry Corder, Chapter President

## JUNE MEETING

**Who is the Speaker?** Mr. R. Bruce Androphy, Executive Director of the Tennessee Ethics Commission

**What is the program?** Ethics in Government

**Where is the meeting?** Nashville Electric Service, 13<sup>th</sup> Avenue (D.B. Todd) & Church Street

**When will it be?** 11:30 a.m. Thursday June 21st  
Finished before 1 p.m.

**Why are we meeting?** To hear a good speaker, network with others, and professional development

**How can I make a reservation?** Email Chapter Secretary Jay Thompson  
[jethompson@nespower.com](mailto:jethompson@nespower.com)





## Minutes of the Middle Tennessee Public Purchasing Association 5/17, 2007

President Curry Corder called the meeting to order at 11:58 AM. At this time he welcomed members and visitors to the meeting.

Curry asked if we had any guests attending. Randall Dunn introduced Lee Jackson; and Ara White from Dekalb County, GA was in attendance (attending LEAP class).

Curry asked if everyone had received the minutes from the April 2007 meeting, and if there were additions or changes that needed to be made. The minutes were approved by a voice vote.

Ken Hackett gave the treasure's report with a balance of \$12,945.03. The report was accepted by a voice vote.

Dave Hatcher, VP of Professional Development thanked NES for hosting the LEAP class. Dave announced that he was looking into scheduling a CPPB review and exam towards the end of June.

Robin Deiterich, VP of Membership was absent.

Curry asked the membership if there was any old or new business that needed to be discussed. Deborah Corbitt reported on the TAPP conference held in April. Deborah reported that TAPP had a good conference with increased attendance. Curry reported that Stan Melton needed assistance with the chapter directory. Curry asked for volunteers. Paula Cole volunteered to assist Stan with the directory. Curry also announced that he had registered for the 2007 National Forum.

At this time, Curry turned the meeting over to Amanda Cochran, VP of Programs. Amanda introduced guest speaker, Bill Davison, CPPO, Director of Purchasing for Stearns County, MN. Bill was the instructor for the LEAP course being held at NES May 16-18, 2007. Bill spoke to the membership on Procurement Protests – How to Avoid Them.

The meeting was adjourned at 12:53 PM

Respectfully Submitted,

*Jay Thompson*

Jay Thompson, Secretary

## **UPCOMING EVENTS:**

Thursday June 21, 2007 Lunch Meeting at NES

Wednesday July 4<sup>th</sup> Independence Day Holiday

Thursday July 19, 2007 Lunch Meeting at NES

The 2007 NIGP Annual Forum will be held August 4-8 in Hartford, Connecticut. For information on Hartford, go to: [www.enjoyhartford.com/index.cfm](http://www.enjoyhartford.com/index.cfm)



Don't forget to use our web site: ([www.mtpa.net](http://www.mtpa.net)) Please email our webmaster, Donna Melton, if you have comments or suggestions about our web site at [donnaimelton@comcast.net](mailto:donnaimelton@comcast.net)

## **MIDDLE TENNESSEE PUBLIC PURCHASING NEWS**

Editor – Stan Melton

A monthly publication of the Middle Tennessee Public Purchasing Association

Please send chapter news items and articles of interest to:

[Stan.melton@nashville.gov](mailto:Stan.melton@nashville.gov)



# PROFESSIONAL DEVELOPMENT DAVE HATCHER VICE PRESIDENT

## **CPPB EXAM Review Course Scheduled**

I am happy to report that the May Leap Seminar we held on Contract Administration was very successful. Special Thanks to NES for all of their contributions to this event. Bill Davison did an excellent job and good feedback was received from those attending.

I have requested the CPPB review one day seminar for July 11, 2007 and are currently waiting to get confirmation back from NIGP. We plan on having the exam about two or three weeks after that.

### What is you are not certified as a CPPB or CPPO?

As we have said before, procrastinate no longer! If you or a fellow staff member have been thinking about taking the CPPB exam, time is running out to make up your mind. It won't get any easier and plans are now being finalized for a review course and examination site this summer. The exam will change next year. You will have an opportunity to study with others who will be taking the exam between now and this summer in study group meetings. In addition, we are planning a review course right before the exam this summer.

#### **So here is what you need to do:**

- 1) Make up your mind now to "Just do it"
- 2) Register for the exam with UPPCC as it takes at least several weeks to process application
- 3) Let me (Dave Hatcher) know you will sit for a summer exam and/or take the review course.

Currently we have a number of people who have already committed to taking the exam this summer. Attached is a link to the UPPCC web site which provides the criteria for eligibility and the benefits of being certified among other things. Please review this information and let me know if you are interested. Call me if you have any questions.

Thank you,

*Dave Hatcher, MTPPA Vice President of Professional Development*  
Phone: (615) 862-6748 Fax: (615) 862-6179

[http://www.uppcc.org/become\\_certified/become\\_certified.aspx](http://www.uppcc.org/become_certified/become_certified.aspx)

## **Member Information**

Since our last newsletter, **Dave Hatcher** graduated from Middle Tennessee State University May 5<sup>th</sup> and is now the proud owner of an MBA, a Masters of Business Administration degree. His coworkers are especially proud of him going to school at night after working all day and driving back and forth to Rutherford County. Way to go Dave!!!!

**Pat Edwards** and his wife **Brenda** just returned from a wonderful trip to the Florida Gulf Shore. 2007 has been a tough year with Pat's surgery and Brenda's fall. She is slowly getting back to normal. We are glad they had a great vacation!!!

Congratulations to chapter member **Stephen Reksten** who has been promoted to be the new Assistant Director of the State of Tennessee Purchasing Division. Congratulations Stephen!!!

Chapter members **David Friedlander** and **Stan Melton** recently did a photo show for fellow employees entitled "A trip through Western Europe" where they both shared their recent vacations. Dave and his wife **Marilyn** went to England, France, and Netherlands and Stan and his wife **Donna** went to England, Germany, Netherlands, and Belgium.

Chapter Treasurer **Curry Corder** says that in addition to his normal duties of purchasing textbooks for the new school year for all of Metro Public Schools, he is also involved with a district wide program of inventorying and barcoding over 400,000 textbooks. Wow! Keep up the good work Curry!!!

The State of Tennessee Purchasing Division reports one new hire, Ms. **Gerald Gilbert**.

**Robert Browning** has joined the Metro Nashville & Davidson County Purchasing Division.

### **MTPPA 2007 Chapter Officers**

President-----**Curry Corder:** 271-1743 [curry.corder@mnps.org](mailto:curry.corder@mnps.org)  
Vice President-Programs-----**Amanda Cochran:** 747-3759 [acochran@nespower.com](mailto:acochran@nespower.com)  
1st Vice President-Professional Development -----**Dave Hatcher:** 862-6748 [dave.hatcher@nashville.gov](mailto:dave.hatcher@nashville.gov)  
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Treasurer-----**Ken Hackett:** 862-6648 [ken.hackett@nashville.gov](mailto:ken.hackett@nashville.gov)

If you go to the web site <http://www.nigp.org/chapter/newsletters/June07Connection.pdf> you can check out the Special Edition-Purchasing Month of NIGP's chapter cooperative newsletter. You will see our chapter included in the write-up about this years "March is Purchasing Month" activities on page 5.



GOVERNMENT PURCHASING PROFESSIONALS HELP TO KEEP US ALL SAFE AND HEALTHY. THEY BUY THOUSANDS OF COMMODITIES INCLUDING FIRE TRUCKS, UNIFORMS, MEDICAL SUPPLIES, AND DESIGN AND CONSTRUCTION SERVICES FOR FIRE STATIONS, POLICE PRECINCTS, AND HOSPITALS.