



**MIDDLE TENNESSEE PUBLIC PURCHASING
ASSOCIATION CHAPTER NEWSLETTER – JUNE 2006**

June 15th Meeting

Who will be our speaker? Tennessee State Senator Thelma Harper
What is the program? Update on recent Ethics legislation passed in the Tennessee State Senate
Where is the meeting? NES Cafeteria & Meeting Room 13th & Church Street by I-40
When will it be? 11:30 a.m. Thursday June 15th Finished before 1 p.m.
Why are we meeting? To Hear a good speaker and network with others
How can I make a reservation? Just email Dave Hatcher at dave.hatcher@nashville.gov

Stan's Statement-

The Chapter year will soon be half over. We have had excellent programs thanks to Vice President of Programs Curry Corder. Dues were collected promptly by Treasurer Robin Dieterich and we now have around \$3,000 in the bank. We have a prospect member list and under the leadership of Membership Vice President Helen Crowley we plan to recruit at least ten more members. Thanks to Vice President of Professional Development Kim Marable we have an active program to promote certification and continuing education events such as the LEAP course "Sourcing in the Public Sector" on June 21-23rd. Secretary Dave Hatcher is prompt and accurate with minutes, meeting notices, attendance and other chapter records. Last month we agreed on some fund raising activities that will give us the funds to increase member activities and benefits.

Our newsletter is now being sent to NIGP and they are posting it on a web site with other chapter newsletters. You can check them all out at: <http://www.nigp.org/chapter/newsletters/default.htm>

On Oct. 1, 2006, Nashville will mark 200 years as a city with the dedication of the Public Square. This occasion will kick off a nine month celebration of all the things that make Nashville a special place. Hopefully, we can celebrate that event in MTPPA.

We look forward to seeing you at the May meeting!!! That will be a good opportunity to bring potential new members and guests with Senator Thelma Harper coming and speaking on Ethics, an important topic in Purchasing.

Stan

Stan Melton, CGFM, CFE, CIA

Chapter President

Minutes of the Middle Tennessee Public Purchasing Association-April 18, 2006

President Stan Melton called the meeting to order at approximately noon. He welcomed the crowd and asked if everyone received the minutes from the previous meeting. A motion was made to accept the minutes. The motion was seconded and accepted by a voice vote. Helen Crowley gave the treasurer's report for Robin Dieterich stating that there has been no change in the balance of \$2,951.26.

Angie McDonald reported that Sondra Howe had submitted the chapter information to NIGP for chapter of the year. NIGP acknowledged receipt of the information and stated that they would let everyone know the results at the forum.

Stan then asked if there were any visitors at the meeting. Andy Boseman with the Edison Group, Dee Davis with state purchasing and Casandra Hughes Swan from the Metro Airport Authority all introduced themselves.

Kim Marable announced that there will be a LEAP class at NES on June 21-23, 2006. Sourcing in the Public Sector is the name of the class and the instructor will be John Zeyer, CPPB, CPPO. There are currently nine people signed up for the class. Kim also announced that there will be a webinar offered by NIGP on June 1. The topic for the webinar is "Developing RFP Evaluation Criteria".

Sharon Garrington handed out membership information for TAPP (Tennessee Association of Public Purchasers).

In an effort for everyone to be more familiar with our members, Stan chose Pat Talley to tell a little bit about herself. She stated that she has worked at NES for thirteen years and she currently works with the Supplier Diversity Program.

At this time the members discussed different fundraising ideas. Paula Cole from the State of Tennessee Purchasing Division proposed three ideas; 1.Roses 2.Peanuts 3.Magnetic Pictures. Everyone thought that these ideas were great. A motion was made to accept these as fundraising activities. The motion was seconded and accepted by voice vote.

Stan Melton proposed that we sell advertising space in our upcoming MTPPA directory. After brief discussion, a motion was made to accept this as a fundraising activity. The motion was seconded and accepted by a voice vote.

Stan turned the meeting over to Vice President Curry Corder. Curry introduced Mr. Cal Vickers who is the Senior Director of Purchasing for Nissan-USA. Mr. Vickers gave a presentation which showed some of the issues that he and his staff deal with in the automotive industry and then he took questions from the crowd.

Following the presentation, Curry presented Mr. Vickers with a gift to show our appreciation.

The meeting was adjourned at approximately 1:00 PM.

Respectfully Submitted,

Dave Hatcher, Secretary

Chapter Officers:

President **Stan Melton** phone 862-6669 stan.melton@nashville.gov

Vice President Programs **Curry Corder** phone 271-1743 curry.corder@mnps.org

Vice President Professional Development **Kim Marable** phone 880-2640 kim.marable@nashville.gov

Vice President Membership **Helen Crowley** phone 741-3836 helen.crowley@state.tn.us

Secretary **Dave Hatcher** phone 862-6748 dave.hatcher@nashville.gov

State Senator Harper to speak on Ethics at June 15th Chapter Meeting

Thelma Harper is a Tennessean politician and a member of the Tennessee Senate for the 19th district, which is composed of part of Davidson County. She has served as a state senator since the 96th Tennessee General Assembly. She is the chair of the Senate Government Operations Committee and a member of the Senate State and Local Government Committee, the Senate Correction Oversight Committee, and the Select Joint Committee on Children and Youth.

For eight years Thelma Harper served as a member of the Nashville/Davidson County Metropolitan Council. She was a delegate to the Democratic National Convention in 1980, 1984, 1988, and 1992. She possesses a Bachelor of Science degree in Business Administration/Accounting from Tennessee State University.



Senator Harper

Continuing Education Opportunities From Kim Marable, CPPB Vice President, Professional Development

CHAPTER TO SPONSOR LEAP COURSE

A three day LEAP Seminar "Sourcing in the Public Sector" has been schedule for June 21st to 23rd with Mr. John J. Zever, CPPO, CPPB serving as instructor. Those attending will receive 3 re-certification points and/or 2.25 CEU units. This seminar will be held here in Nashville at NES.

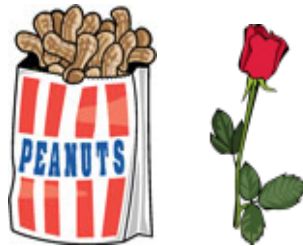
This course provides the participant with a comprehensive overview of the sourcing process within the public sector. Essential elements, including pre-sourcing planning, needs assessment, specifications, scope of work, deliverables, procurement strategies, value analysis, and internal control processes are explored. Determining the appropriate sourcing method, preparing the relevant sourcing invitation document, managing the acquisition process, evaluation of response submissions, and contract awards will also be explored. In addition, trends and technology developments and their effect of processes will be discussed.

Cost: National Members - \$550; Chapter Members - \$725; Non – Members - \$825

For additional information or to register on line, go to
<https://www.nigp.org/common/Seminar/SemSched.asp>

Ten have already registered so we have already met the minimum attendance requirement of eight in order to have the event. Please register today so that plans may be finalized. Contact Kim Marable for more information at 880-2640 or kim.marable@nashville.gov

Paula Cole, Purchasing Agent with the State of Tennessee Dept. of General Services has graciously volunteered to head up our fund raising activities. At our May meeting, Paula outlined plans and obtained chapter approval to proceed with the sale of peanuts and roses. If someone doesn't like roses, they are bound to like peanuts and vice versa. We look forward to helping Paula with her projects.



Top 10 Reasons Why Chapter Members Should Attend the NIGP Forum August 5 - 9, 2006 Tampa, FL

You'll...

- 10) Learn why Florida is home to more NIGP chapters, (12), than any other state!
- 9) See the Tampa Bay Devil Rays play the Boston Red Sox at the pre-Forum Baseball outing.
- 8) Play golf at a PGA tour facility—all proceeds go to the LES Professional Development Foundation.
- 7) Experience a fun-filled day of fishing on an 85' vessel called the Dixie Queen.
- 6) Discover new products and services offered to the government.
- 5) Find out what procurement professionals are doing to meet the demands placed on them by their customers and constituencies.
- 4) Network with chapter peers in a fun and educational environment.
- 3) Find out firsthand who the national Chapter of the Year award winners are before the NIGP press release!
- 2) Enhance your chapter success by participating in the Chapter Leadership Symposium, Showcase, and Workshop events.
- 1) Attend the largest educational conference exclusively for individuals in Public Procurement.

The above list came from the May issue of the Chapter Connection, NIGP's newest chapter resource for Chapter Leaders and their members. This newsletter is Now available for viewing at the following online NIGP web link: <http://www.nigp.org/chapter/newsletters/May06Connection.pdf>

**Successful Minority and Small Business
Seminar Conducted by Metro Govt.**

Consistent with the purpose of development and procurement assistance, Metro's Division of Minority and Small Business Assistance (DMSBA) hosted its 2nd Annual Business Symposium on May 4th, 2006 at the Nashville Convention Center. This year's Symposium recorded a 100% increase in vendor participation from last year.

The event included an exhibit section in which Metro departments and agencies, business development entities, and business diversity offices, etc. were on hand to answer questions and offer information.

The Symposium also included P.I.T. Stop (Potential Income Tools) sessions, a unique feature in which businesses were provided free resource assistance or advice from industry professionals, such as attorneys, accountants, marketing specialists, etc. The Symposium also included an afternoon break out session on e-procurement and an economic development summit.



June 14th is Flag Day
God Bless America!!!