



## MIDDLE TENNESSEE PUBLIC PURCHASING ASSOCIATION CHAPTER NEWSLETTER – APRIL 2006

### April 20<sup>th</sup> Meeting

**Who will be our speaker?** Mr. John Sutton, Arnold Engineering Development Center

**What is the program?** Government Contracting in the Space Industry

**Where is the meeting?** NES Cafeteria & Meeting Room 13<sup>th</sup> & Church Street by I-40

**When will it be?** 11:30 a.m. Thursday April 20<sup>th</sup> Finished before 1 p.m.

**Why are we meeting?** To Hear a good speaker and network with others

**How can I make a reservation?** Just email Dave Hatcher at [dave.hatcher@nashville.gov](mailto:dave.hatcher@nashville.gov)

### Stan's Statement

Spring has finally sprung and now we have more day light after work with Daylight Savings Time. This time of year everything is so green and beautiful. Reminds me of articles that we see from time to time on "Green Procurement." We can make a difference as purchasing professionals in protecting the environment by including environmental friendly specifications and requirements in bids and RFP's. If you go to the web site [www.bsdglobal.com/tools/bt\\_green\\_pro.asp](http://www.bsdglobal.com/tools/bt_green_pro.asp) you will find a lot about green procurement including a good definition: "Green' Procurement involves the selection of products and services that minimize environmental impacts. It requires a company or organization to carry out an assessment of the environmental consequences of a product at all the various stages of its lifecycle. This means considering the costs of securing raw materials, and manufacturing, transporting, storing, handling, using and disposing of the product. Green procurement is rooted in the principle of pollution prevention, which strives to eliminate or to reduce risks to human health and the environment. It means evaluating purchases based on a variety of criteria, ranging from the necessity of the purchase in the first place to the options available for its eventual disposal. Another good web site on green procurement contains the Air Force Guide to Green Procurement 2005 and can be found at: [www.afcee.brooks.af.mil/eq/programs/progpage.asp?PID=1](http://www.afcee.brooks.af.mil/eq/programs/progpage.asp?PID=1) If your organization doesn't have a program for or think about "Green Procurement" perhaps it is time to do so.

Those of you that missed the March meeting, missed seeing our Vice President Programs, Curry Corder at his best, hearing a good speaker, and seeing a very patriotic video. I look forward to our April program and seeing everyone who can make it.

Stan Melton

**Chapter President**

## Minutes of the Middle Tennessee Public Purchasing Association-March 16, 2006

President Stan Melton called the meeting to order at approximately noon. He welcomed the crowd and asked if anyone had any guests. Stacy Copeland and Joe Schumaker were introduced as new employees with the State of Tennessee Purchasing Division. At this time President Melton read the proclamation from Mayor Bill Purcell, which recognized the NIGP and other professional organizations for purchasing month.

Door prizes were given away to Sondra Howe for the longest amount of time in the purchasing profession, Stacy Copeland for the shortest amount of time in the purchasing profession, Deborah Corbitt for the most number of times attending the NIGP national forum, and to Mike Spore, Ken Hackett, and Joe Schumaker for sharing where they work and what projects they are currently working on. Stan then asked if everyone received the minutes from the previous meeting. A motion was made to accept the minutes. The motion was seconded and accepted by a show of hands. Robin Dieterich gave the treasurer's report stating that the balance is \$2,876.26.

### **Committee Reports:**

**Professional Development:** Kim Marable discussed the possible ways for reviewing for the CPPB exam and also urged everyone who planned on taking the test to go ahead and fill out the application. She also made everyone aware of upcoming seminars and webinars offered by NIGP.

**MTPPA web site:** Mike Spore reported that he was working with George Street to get the MTPPA web site up and running. He stated that it would be similar to the TAPP web site.

At this time Stan turned the meeting over to Vice President Curry Corder. Curry introduced Captain John Anders who is a Supervisory Contract Specialist with the Tennessee Army National Guard. Captain Anders gave a power point presentation explaining his job and some of the federal government operating procedures. Captain Anders then showed a video, which gave some history of the 278<sup>th</sup> and documented their travels to the Middle East. This was a stirring video that would make anyone very proud to be an American and a Volunteer, but most of all it reminded us that we need to keep all of the young men and women who serve our country in our thoughts and prayers.

Following the video, Curry presented Captain Anders with a gift to show our appreciation.

The meeting was adjourned at approximately 1:00 PM.

Respectfully Submitted,

Dave Hatcher, Secretary





**Left to Right Metro Purchasing employees Dan McDougal, Jeff Gossage, Mike Spore, David Friedlander & Angie McDonald gather with other staff members to honor Angie.**



### **PARTY TIME**

**Recently Metro Purchasing employees honored fellow employee Angie McDonald in wishing her well during her upcoming time off for surgery and congratulating her on completing 30 years of service with Metro Government. Fellow employee and Angie's good friend Sandra Howe, who organized the party are shown here.**

**Continuing Education Opportunities From Kim Marable, CPPB  
Vice President, Professional Development**

Due to the overwhelming request for this Webinar “**The Art Form of Specification Writing**”, it will be offered again on Tuesday, April 18<sup>th</sup>. If you missed it the first time, I hope you will join NIGP and Robin Rickard. Rob will differentiate between the kinds of specifications, help you to recognize when and how to use specifications and provide you with some best practices in writing specifications. Register now to join Rob at 1:00 PM EST on the 9<sup>th</sup>. Click Here to register or for more information:  
<http://www.nigp.org/educate/WebArtofSpec.htm> For additional information, e-mail [distancelearning@nigp.org](mailto:distancelearning@nigp.org) or call 800.FOR.NIGPx233. Hope you can join us for this webinar! Cornelia E. Gallow, Distance Learning Coordinator, NIGP, 703-736-8900 ext 233, [www.nigp.org/cgallow@nigp.org](http://www.nigp.org/cgallow@nigp.org)



**CHAPTER TO SPONSOR LEAP COURSE**

A three day LEAP Seminar “Sourcing in the Public Sector” has been schedule for June 21<sup>st</sup> to 23<sup>rd</sup> with Mr. John J. Zever, CPPO, CPPB serving as instructor. Those attending will receive 3 re-certification points and/or 2.25 CEU units. This seminar will be held here in Nashville at NES.

This course provides the participant with a comprehensive overview of the sourcing process within the public sector. Essential elements, including pre-sourcing planning, needs assessment, specifications, scope of work, deliverables, procurement strategies, value analysis, and internal control processes are explored. Determining the appropriate sourcing method, preparing the relevant sourcing invitation document, managing the acquisition process, evaluation of response submissions, and contract awards will also be explored. In addition, trends and technology developments and their effect of processes will be discussed.

For additional information or to register on line, go to  
<https://www.nigp.org/common/Seminar/SemSched.asp>

**Chapter Officers:**

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## NES HOLDS SUCCESSFUL VENDOR FORUM TO CELEBRATE PURCHASING MONTH



# SUPPORT OUR TROOPS-GOD BLESS THE USA!!!!!!



This photo taken by Todd Heisler of *the Rocky Mountain News* and it won second place in an international photo contest. The night before the burial of her husband's body, Katherine Cathey refused to leave the casket, asking to sleep next to his body for the last time. The Marines made a bed for her, tucking in the sheets below the flag. Before she fell asleep, she opened her laptop computer and played songs that reminded her of 'Cat,' and one of the Marines asked if she wanted them to continue standing watch as she slept. "I think it would be kind of nice if you! kept doing it," she said. "I think that's what he would have wanted."

## Help Wanted-Great Pay

As you know, we had a newsletter in March for Purchasing Month and decided to follow-up and do another one this month. It would be great if we had a permanent newsletter committee for the rest of this year and produce eight more issues in 2006. If you are interested in helping put it together or serving as a reporter, please give me a call. This will be a great opportunity to serve and our newsletters can go on the web site. Thanks. Stan



**Are you certified? If not, make plans now.**